

Sales Representative Belux

Pioneer is a leading brand in Car Audio entertainment sector. Pioneer, as its name suggests, has always been at the forefront of innovation. We are on a quest to drastically improve our sales and market share for Belgium and Luxembourg market.

The focus of this position is to keep current relations within the existing dealer network and to develop new opportunities. The main job consist of 90% dealer visits and 10% reporting to Benelux Country manager.

Who are we looking for?

We would like to expand our Benelux sales team with a motivated sales representative. You have a couple of years of experience in sales B2B. You will be joining the Benelux sales team. You love technology, mobility and cars.

Your profile

- Mandatory to be **fluent in Dutch, French** and English
- We are looking for somebody with 2-4 years of experience in sales (B2B)
- Have a strong interest in automotive industry and Car Electronics
- Is pro-active and has an open mindset.
- You have a **creative mind**, and you can't wait to share your ideas with the team.
- Is good in building new, and keeping business relationships
- Knowledge of Excel, word, power point.
- You are a team player
- Likes to be challenged and you are eager to reach sales targets.

What we offer

- A full-time job, based in Pioneer's European HQ in Melsele.
- A competitive compensation package with multiple extra-legal benefits.
- We offer remote working and flexible working hours.

Job Content

- Visiting and keep current relations with Belgium dealer network.
- Promoting the Pioneer brand in new and existing channels
- Introducing new products and motivation dealer sales staff.
- Developing new business opportunities
- Collect market information of competitors
- Monthly report of sales activity and market situation to management.
- Be creative and develop national and local sales actions together with the Benelux sales team.

Send your CV and motivation to Philip De Cooman, Philip.de.cooman@pioneer.eu